

Date: Friday September 18, 2023

To: SGP Customers

From: Warren Alley

Re: Abbott Labs Moving to List Price

Hello everyone:

We hope this message finds you well. We want to inform you of an upcoming change that will affect Abbott Labs' pricing structure in Canada. Starting from October 1st, 2023, all GPOs (Group Purchasing Organizations) across Canada will be transitioned to MFR (Manufacturer) list pricing.

To ensure minimum impacts to your supplement budgets and to assist you in finding suitable alternatives within the product categories, we have compiled a list of comparable products. These substitutes have been carefully selected to provide you with the best possible options. This pricing adjustment is scheduled to take effect on October 1st, 2023.

We are committed to keeping you informed, and we will continue to update you as more substitutions become available. Our goal is to ensure that this change minimally impacts your operations and budgets due to the large price increase being implemented by Abbott.

If you have any questions, concerns, or require further information about these changes please do not hesitate to reach out.

Abbott to Nestle Item Matchups

Abbott						Nestle					
SCC	Sysco SUPC	Item Desc	BRAND	PACKSIZE	UNIT	SCC2	Sysco SUPC2	NAME	BRAND2	PACKSIZE2	UNIT2
10055325227998	0147298	SUPPLEMENT LIQ TWO CAL HNY VAN	ABB LAB	24/235 ML	CS	43900136028	5538198	Resource 2.0 Tetra	RESOURC	24x237ml	CS
10055325000669	4899906	SUPPLEMENT CHOCOLATE ENLIVE	ENSURE	24/235ML	CS	41679119730	4429649	BOOST High Protein, chocolate	BOOST HI P	24x237ml	PK
10055325107528	7228352	DRINK STRAWBERRY ENSR PLUS BTL	ABB LAB	24/235ML	CS	41679158609	5144085	BOOST Plus Calories, Strawberry	BOOST	24x237ml	CS
10055325572456	7228321	DRINK VANILLA ENSURE REG BTL	ABB LAB	24/235 ML	CS	41679158203	5143767	BOOST Original Vanilla	BOOST	24x237ml	CS
10055325107511	7228673	DRINK CHOC ENSURE PLUS BTL	ABB LAB	24/235 ML	CS	41679159101	5144078	BOOST Plus Calories, Chocolate	BOOST	24x237ml	CS
10055325001574	5548096	FOOD SUPPL TWOCAL HN VAN PLAS	TWO CAL HN	8X1000ML	CS	43900136028	5538198	Resource 2.0 Tetra	RESOURC	24x237ml	CS
10055325136559	7935881	SUPPLEMENT VANILLA ORAL GLUC	ABBOTT	24/237 ML	CS	41679200032	3955279	BOOST Diabetic Vanilla	BOOST	24x237ml	CS
10055325572333	7228343	DRINK CHOC ENSURE REG BTL	ABB LAB	24/235 ML	CS	41679158500	5143783	BOOST Original Chocolate	BOOST	24x237ml	CS
10055325572555	7228655	DRINK CHOC ENSURE HP BTL	ABB LAB	24/235 ML	CS	41679119730	4429649	BOOST High Protein, chocolate	BOOST HI P	24x237ml	PK
10055325502897	6558384	SUPPLEMENT LIQ JEVITY 1.5 CAL	JEVITY	24/235 ML	CS	10043900187706	0497057	Isosource Fibre 1.5 Tetras	ISOSOUR	24 x 250 mL TP	CS
10055325572524	7228648	DRINK VANILLA ENSURE HP BTL	ABB LAB	24/235 ML	CS	41679444108	4429662	BOOST High Protein, vanilla	BOOST HI P	24x237ml	CS
10055325594243	7228636	DRINK STRAWBERRY ENSURE HP BTL	ENSURE	24/235ML	CS	41679272183	4429652	BOOST High Protein, strawberry	NESTLE	24x237ml	CS
10055325572364	7228694	DRINK STRAWBERRY ENSUR REG BTL	ABB LAB	24/235ML	CS	41679158906	5143799	BOOST Original Strawberry	BOOST	24x237ml	CS
10055325136566	7935853	SUPPLEMENT CHOCOLATE ORAL GLUC	ABBOTT	24/237 ML	CS	41679300039	3955040	BOOST Diabetic Chocolate	BOOST	24x237ml	CS
10055325000027	3389851	SUPPLEMENT VITAL PEPTIDE 1.5CL	ABB LAB	30/220 ML	CS	773201181907	6960922	Peptamen 1.5 Tetras	PEPTMEN	24 x 250 mL TP	CS
10055325217586	8139745	SUPPLEMENT LIQ OSMOLITE 1.2CAL	ABB LAB	24/235 ML	CS	10043900104109	0185140	Isosource 1.2 Tetras	NOVRTIS	24 x 250 mL TP	CS
10055325596780	0051643	SUPPLEMENT LIQ NEPRO CARB RTH	ABBOTT	8/1000ML	CS	43900451886	1131309	Novasource Renal Ultrapak	NESTLE HEA	6 x 1.0L	CS
10055325211706	7008685	SUPPLEMENT PROMOTE VANILLA	PROMOTE	24/235 ML	CS	79871035091	0022560	Isosource 1.0 HP	ISOSOURCE	24 x 250 mL TP	CS
10055325536250	8966406	SUPPLEMENT ENSURE NEPRO CARB	ABBOTT	24/237 ML	CS	43900687469	5541962	Novasource Renal Tetras	NOVASRC	24x237ml	CS
10055325000010	3389865	SUPPLEMENT VITAL PEPTIDE 1.5CL	ABB LAB	8/1000ML	CS	773201281942	1131345	Peptamen 1.5 Ultrapak	NESTLE	6 x 1.0L	CS
10055325073311	0214666	JEVITY 1 CAL RTH 1.5L	JEVITY	6*1500ML	CS	10043900187898	1603798	Isosource Fibre 1.5 Ultrapak	NESTLE	4 x 1.5L	CS
10055325216497	0147421	JEVITY 1.2 CAL CAN	JEVITY	24*235ML	CS	10043900103102	0239699	Isosource Fibre 1.2 tetras	ISOSOUR	24 x 250 mL TP	CS
10055325531156	0201166	JEVITY 1.2 CAL RTH 1.5L	JEVITY	6*1500ML	CS	10043900103195	1603774	Isosource Fibre 1.2 Ultrapak	NESTLE	4 x 1.5L	CS

Thank you.

Warren Alley

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